

**Table 4.3**  
**Operating Results of Insurance Brokers**

Item	2005		2006		2007	
	RMm	% change	RMm	% change	RMm	% change
Brokerage earned	194.5	8.3	206.7	6.3	232.6	12.5
Other income	29.0	2.8	36.1	24.5	38.0	5.3
Total expenses	155.4	6.1	154.5	-0.6	172.2	11.5
Operating profit	68.1	10.9	88.4	29.8	98.3	11.2