

Table 2.1

Distribution of New Business by Plan

	2001	2002	2003	2004	2005	2006	2003	2004	2005	2006	2003	2004	2005	2006
No. of Certificates	unit						% change				% share			
Ordinary Family	205,871	236,939	263,101	287,921	353,514	311,795	11.0	9.4	22.8	-11.8	99.3	99.1	99.1	93.8
Individual	204,660	235,468	260,968	283,594	348,619	300,695	10.8	8.7	22.9	-13.7	98.5	97.6	97.7	90.5
Group	1,211	1,471	2,133	4,327	4,895	11,100	45.0	102.9	13.1	126.8	0.8	1.5	1.4	3.3
Annuity ¹	2	98	1,006	402	538	363	926.5	-60.0	33.8	-32.5	0.4	0.1	0.2	0.1
Investment-linked	-	-	928	2,215	2,571	20,089	-	138.7	16.1	681.4	0.3	0.8	0.7	6.0
Total	205,873	237,037	265,035	290,538	356,623	332,247	11.8	9.6	22.7	-6.8	100.0	100.0	100.0	100.0
Sums Participated	RM million						% change				% share			
Ordinary Family	12,817.1	14,174.8	18,317.1	36,420.6	36,241.4	30,463.8	29.2	98.8	-0.5	-15.9	99.9	99.9	99.9	97.5
Individual	8,407.4	10,015.8	11,379.5	14,403.9	15,937.1	15,195.1	13.6	26.6	10.6	-4.7	62.1	39.5	43.9	48.6
Group	4,409.7	4,159.0	6,937.6	22,016.7	20,304.3	15,268.7	66.8	217.4	-7.8	-24.8	37.8	60.4	56.0	48.8
Annuity ¹	-	-	-	-	-	1.1	-	-	-	-	-	-	-	...
Investment-linked	-	-	12.8	37.5	39.6	795.2	-	193.2	5.7	1,906.9	0.1	0.1	0.1	2.5
Total	12,817.1	14,174.8	18,329.9	36,458.1	36,281.0	31,260.1	29.3	98.9	-0.5	-13.8	100.0	100.0	100.0	100.0
Contributions	RM million						% change				% share			
Ordinary Family	368.7	451.3	502.9	592.4	653.2	1,055.1	11.4	17.8	10.3	61.5	98.4	98.1	90.0	83.3
Individual	330.2	412.2	452.8	485.0	507.2	432.4	9.8	7.1	4.6	-14.8	88.6	80.3	69.9	34.1
Group	38.5	39.1	50.1	107.4	146.0	622.7	28.1	114.5	35.9	326.6	9.8	17.8	20.1	49.2
Annuity ¹	0.1	0.9	4.9	1.9	2.2	1.1	444.1	-62.0	15.6	-48.5	1.0	0.3	0.3	0.1
Investment-linked	-	-	3.2	9.4	70.1	210.4	-	197.5	642.7	200.1	0.6	1.6	9.7	16.6
Total	368.8	452.2	511.0	603.7	725.5	1,266.6	13.0	18.1	20.2	74.6	100.0	100.0	100.0	100.0

¹ Net contributions for year 2001 exclude the annuity scheme (SATK) marketed to contributors of the Employees Provident Fund

... Negligible

Updated as at 30 Sept 2007