

Table 4.3
Operating Results of Brokers

Item	2009		2010		2011	
	RMm	% change	RMm	% change	RMm	% change
Brokerage earned	279.5	15.1	300.8	7.6	322.6	7.2
Other income	31.6	1.9	35.0	10.8	36.2	3.4
Total expenses	191.5	5.2	206.8	8.0	217.5	5.2
Operating profit	119.6	30.3	129.0	7.9	141.3	9.5